

## **CORPORATE SALES EXECUTIVE (Experience in Industrial Sales)**

### **Job Perks:**

- **Salary + Commission up to RM4000++/month**
- **High Commission**
- **EPF + SOCSO + EIS**
- **Shell Petrol Card + Sim Card**
- **Car Allowance up to RM700**
- **Accommodation Allowance for Outstation**

We welcome you to join us IF you are from these industry:

- Industrial Sales
- Printing product packaging or training industry
- Training & development

### **Job Descriptions:**

- To conduct sales on products such as corporate training programs, branding, consultation, and printed products (forms, envelopes, calendar, diary, notebooks, poster & brochures), corporate service (delivery service, licensing and distribution service).
- To develop and generate new sales opportunities with potential clients.
- To establish good and long-lasting business relationship with clients.
- To provide consultation and solutions to clients regarding their company needs.
- To maintain professional relationships with customer by providing exceptional support, updated information, guidance and recommending new products.
- To prepare weekly reports by collecting, analyzing, and summarizing information.
- To maintain quality service by establishing and enforcing organization standards.
- To contribute to team effort by accomplishing related results as needed.
- Achieving monthly and annual sales targets.

### **Job Requirements:**

- Degree or Diploma holder with any discipline or SPM/STPM holder.
- 2 years of industry experience is an added advantage.
- Familiar with SME companies and approach for potential clients.
- Familiar with Microsoft Office, Excel and Powerpoint.
- **Proficient in Mandarin, English and Bahasa Malaysia.**
- Self-initiative and able to work independently.
- Good interpersonal, communication and presentation skills.
- Possess own transport.
- Able to join **immediately** will be advantage.

### **Required document:**

Interested candidates are requested to write in with:

- Updated resume stating qualifications, work experience, current and expected salary with a recent passport-sized photography;
- Transcripts from SPM to current level;
- NRIC photocopy;
- 3 Months Payslip (if available).